



AMICUS[®] ATTORNEY CASE STUDY

KABB LAW FIRM AND ACCELLIS TECHNOLOGY GROUP

1 Live Connection

Instant live connection to their Amicus through a web browser meant firm members no longer had to be tied to their desks.

2 Experience

Bad habits were being broken within moments of being up and running.

3 Converting

Accellis guided the firm every step of the way, eliminating any fear that may come with converting to a new system.

It's no secret that lawyers are afraid of change. It's hard to break habits - even if they're holding you back. Even if they're costing you time and money.

When it comes to your law practice, you want it to be efficient. Amicus Attorney has so many resources available to help you transform your practice into a powerhouse – even if you're stuck in a rut. Even if you're terrified of change.

The Kabb Law Firm based in Beachwood, Ohio is just one example of one of the many law firms that has improved efficiency and mobility with Amicus Attorney after experiencing a number of issues related to the stability, usability and mobility of their existing case management system. Their old system made it time consuming and difficult to manage client information. This is where Amicus Attorney and Accellis Technology Group, one of Amicus Attorney's Certified Consultants, stepped in.

Firm members found the program easy to learn and navigate, and having access to a secure, instant live connection to their Amicus through a web browser meant firm members no longer had to be tied to their desks.

Accellis guided the firm every step of the way, eliminating any fear that may come with converting to a new system. Accellis was able to convert records from the firm's legacy system including contacts, cases, and events, saving the firm thousands of hours if it had been done by manual entry. Accellis worked around Kabb's schedule to minimize the impact on the firm with one-business day turnaround time for a full database conversion. With such a quick transition, firm members experienced the benefits of Amicus Premium immediately. Bad habits were being broken within moments of being up and running!

"I really appreciate the fact that I can access my calendar from my phone for easier scheduling when in the field"

At a crossroads, The Kabb Law Firm, a 10 person firm specializing in Elder Law and Life Care Planning, faced a difficult decision: Should they continue using their current system and attempt to remedy issues as needed? Or should they scrap their old system and start fresh? Wisely, they chose the latter option.

The firm needed a system that was powerful and easy to use, and could accommodate their mobility needs. After a thorough review of their options with Accellis, Kabb decided that moving to Amicus Attorney Premium was the best fit for their needs.

Prior to Amicus, firm members couldn't access system information, including contacts and file details through mobile devices, making it difficult to work outside the office. With Amicus, firm members going to client visits or meetings no longer feel removed from the office, as they can continue to expand their clients' files right on their tablets and smartphones.



1 More Organized

The firm is more organized than they've ever been.

2 Client relationships

Client relationships now make sense to everyone within the firm.

3 Client Service

Our firm sets high standards for client service.

The firm is more organized than they've ever been. Attorneys and staff can find documents more easily, and they've eliminated the need for manual document creation, thus saving hours upon hours of time. Kabb is noticing savings all over the place! With Amicus, email merge templates replaced postcards the firm traditionally sent out following care visits. This process reduced costs related to postage, printing supplies as well as time formatting the postcard for each individual person.

Client relationships now make sense to everyone within the firm – due to the Amicus natural workflow and intuitiveness.

Tracking client relationships in Amicus Attorney allows the firm to input and monitor client information, family members, and power of attorneys. The ability to describe how contacts are connected builds a platform for precise organization and improved communication.

The Kabb Law Firm really feels like a team with the collaboration that Amicus has brought them. Prior to Amicus, tracking referrals in the former database was impossible. Now, one can document the referral process for any file. Firm members can now track potential client inquiries, marketing efforts and source referrals. This means significantly improved business development and client retention. And we all know what that really means... Increased profitability!

“Overall, Amicus has helped increase the firm’s overall stability, as firm members are taking advantage of the many features and resources available to them.

“...less walking around and accessing information between staff without looking in and for folders”

They say that “old habits die hard”, but when increased efficiency, profitability and better client service are the incentive, it makes it a little bit easier to quit and start fresh.

Our firm sets high standards for client service. Amicus Attorney give us the ability to go to greater lengths to address the needs of our clients and employees”

– Rachel Kabb-Effron

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